Continuing her work.
REFLECTIONS FROM
THE BOARD CHAIR AND CEO

Dear Friends,

This report is a celebration of our history, our present, and our future. It is an opportunity to thank our community for your belief in our mission—and your commitment to our proven, science-based programs that remove barriers to potential for vulnerable families around the world.

In the past year, Kathy traveled to Niger in West Africa to visit our programs to improve health and nutrition among mothers and babies. In the village of Falki Babba, young mother Sourayar Abdou, who has a healthy seven-month-old baby, talked about how much she had learned from Helen Keller Intl about breastfeeding (the best nourishment a young infant can have), hygiene, and good nutrition. She said that she was putting her knowledge to work to keep her baby thriving and strong. To bolster her own health, meanwhile, she is now taking iron supplements.

Sourayar said she had noticed a difference in her community since the nutrition project started, sharing that, “It used to be there was a long line from the village all the way to the health center on the outside of town. Now, you hardly ever see anyone sick headed that way.”

Success stories like this make us think of you, the community of people who have come together to help us deliver health solutions to families in places like Niger. These are places where the needs are great, but access to care is limited.

Helen Keller, our co-founder, believed that “the welfare of each is bound up in the welfare of all.” Guided by her fierce optimism, we are working hard to serve those who have historically been marginalized from health care services, neglected by other service providers, or very difficult to reach.

We want to see the day when Helen’s vision is a reality—when every adult and child on this planet can wake up and pursue a life without barriers to sight, health, and potential.

This work—this future—is only possible when we all commit to this vision together. It is not an easy journey, but it’s the one Helen Keller began for us more than 100 years ago when she co-founded this organization. We are continuing her work.

We achieved impressive milestones over the past year, none of which would have been possible without our donors’ support and encouragement:

• Our Enhanced Homestead Food Production program has expanded from its origins in Bangladesh 30 years ago and is now evolving for greater impact. Our USAID-funded project in Nepal, Suaahara II, has reached almost 4 million household members to improve nutrition among pregnant women, nursing mothers, and children under two years of age.
• Through our in-school vision care services in the U.S., in the fall of 2018, we screened the vision of our two millionth child, a young student named Gabriela who attends public school in New York City.

• A workshop on diabetic retinopathy that we co-organized in Bangladesh resulted in the government including this critical sight-saving screening as part of the National Eye Care Program.

• We supported ministries of health in West Africa to provide millions of doses of medical treatments for neglected tropical diseases, and we are approaching the elimination of lymphatic filariasis (also known as elephantiasis) in parts of Sierra Leone and the national elimination of the blinding disease trachoma in Mali.

• We were one of only nine organizations named a “Top Charity” by the nonprofit researcher and evaluator GiveWell in late 2018 for our vitamin A supplementation programs. (We were selected again by GiveWell in 2019.)

As we release this annual report, we face a global pandemic that is endangering the world’s most vulnerable people with rising poverty, extreme hunger, and health risks. We are asking ourselves—and now you—a very candid and heartfelt question. How can we mobilize the power of our community not only to combat this major health threat but to strengthen people’s resilience and help them build lasting change?

At this same time, we are facing a clarion call for racial justice that demands that we recommit ourselves to rooting out prejudice, bigotry, and discrimination in all its forms.

One thing is clear: we are determined, and we’ve developed valuable evidence, expertise, and strong local partnerships from our more than 100 years of working on the front lines of health and well-being in the U.S., Africa, and Asia. As we work actively to prevent, mitigate, and build resilience to COVID-19, and to tackle racial injustice in our world, the “next normal” is requiring our programs to shift in some fundamental ways in order to continue the good work that Helen Keller herself helped put into action: eliminating preventable vision loss, malnutrition, and diseases of poverty, and building a more equitable world. Your support has made this possible.

Together, we can accelerate our momentum. We can achieve Helen’s vision of a world without barriers to sight, health, and human potential.

Thank you for being part of Helen Keller Int'l’s global community.

Henry C. Barkhorn III, Board Chair    Kathy Spahn, President and CEO
ABOUT US

Helen Keller, our co-founder, envisioned a world without barriers to human potential. Guided by her fierce optimism, we have been working on the front lines of health and well-being for more than 100 years. We deliver life-changing health care to vulnerable families in places where the need is great, but access is limited. Our proven, science-based programs empower people to create opportunities in their own lives.
OUR VISION

A world without barriers to sight, health, and human potential.

OUR VALUES

**Rigor**
Science.
Accountability.
Integrity.

**Fairness**
Equity.
Honesty.
Transparency.

**Diversity**
Inclusion.
Representation.
Agency.

**Grit**
Determination.
Creativity.
Entrepreneurialism.

**Compassion**
Humility.
Responsiveness.
Collaboration.
Why Our Work Matters

• At least half of the world’s population lacks access to essential health services: 100 million people fall into extreme poverty each year due to health expenses.¹

• The poorer your community and country, the more likely you are to be visually impaired—or blind. Globally, more than 2.2 billion people are visually impaired, and over 1 billion are forced to live with preventable or treatable blindness or vision conditions, simply because they cannot get the care they need. More than 75 percent of all blindness and visual impairment can be prevented or cured.² Diseases of poverty and vitamin A deficiency, a form of malnutrition, also pose major threats to the vision and health of vulnerable families.

• Malnutrition contributes to more than 45 percent of all child deaths each year, even though it is preventable and treatable. Two in every ten children worldwide under 5 years of age—144 million altogether—suffer from stunted growth, mostly due to chronic undernutrition. Nearly seven percent of the world’s children (47 million) suffer from wasting due to severe undernutrition.³ Vitamin A deficiency is the world’s leading cause of preventable blindness in children.

• Today, one in five people alive is at risk of being affected by neglected tropical diseases, commonly called diseases of poverty, that cause blindness, painful physical deformities, and disabilities. The good news is that the effort to beat these diseases has become one of the most successful public health movements in history. In 2018 alone, more than one billion people worldwide were treated for at least one of the neglected tropical diseases targeted by the global health community for control and/or elimination.

100 million people fall into extreme poverty each year due to health expenses.

Globally, more than 2.2 billion people are visually impaired.

Malnutrition contributes to more than 45 percent of all child deaths each year.

Today, one in five people worldwide is at risk of being affected by neglected tropical diseases.
TOGETHER, IN 2019, WE REACHED MILLIONS OF CHILDREN AND FAMILIES AROUND THE GLOBE.

20 COUNTRIES | 107 PROJECTS
(AFRICA, ASIA, USA)

AFRICA: 67 PROJECTS
ASIA: 33 PROJECTS
USA: 7 PROJECTS
(in California, Connecticut, Ohio, New Jersey, New York, Minnesota, Wisconsin)
Together, with partners and donors, Helen Keller Intl **prevented blindness and vision loss**, provided glasses to children, and improved eye health through:

**17 projects** in 5 countries

Together, with partners and donors, Helen Keller Intl **prevented malnutrition and food insecurity** among children, mothers, and communities through:

**67 projects** in 19 countries

Together, as part of a global public health movement, we **empowered communities to prevent and treat neglected tropical diseases** that cause blindness, suffering, and disabilities through:

**23 projects** in 10 countries
IMPACT: BY THE NUMBERS

• Globally, more than 156,000 students had their vision screened by teachers, health care workers, and eye health clinicians trained and supported by Helen Keller Intl, and, if required, received eyeglasses or more advanced care. In the United States alone, together, we screened the vision of more than 92,000 students living in some of the country’s poorest communities and provided free eyeglasses to nearly 20,600 people.

• In 2019, Helen Keller Intl screened more than 10,000 patients in Bangladesh for diabetic eye disease and provided 1,000 with crucial treatment.

• Since 1990, including activities completed in 2019, we have provided an estimated 1.8 million families with better access to diverse and nutritious foods across Africa and Asia.
• Through Helen Keller’s signature vitamin A program, we reached more than 45 million children under five years of age with high dosage vitamin A supplements, proven by rigorous research to prevent disease, death, and nutritional blindness.

• Helen Keller, with your help, administered over 23.8 million individual drug treatments to people affected by neglected tropical diseases in six African countries (Burkina Faso, Cameroon, Sierra Leone, Mali, Niger, and Nigeria).

• We provided — or trained and supported local partners to provide — surgery for more than 13,400 people affected by trichiasis, a blinding eye condition resulting from trachoma.

• We trained partners and provided surgery for nearly 200 people affected by hydrocele, a disfiguring, painful condition resulting from lymphatic filariasis, also known as elephantiasis.
Sabine’s Story

“I’ve been suffering for many years. Having trichiasis feels like having sand in your eyes. If your eyes hurt and you can’t see, you can’t take care of your children and family. Then you came and fixed my eyes. The surgery went well. Life is better now. I just want to say thank you.”

— Sabine, farmer and mother, Cameroon

Sabine’s eye problems were caused by trachoma, a neglected tropical disease that is the world’s leading cause of preventable blindness.

Today, one in five people on the planet is at risk of being affected by neglected tropical diseases that cause blindness, painful physical deformities, and disabilities that trigger great stigma and limit people’s ability to earn income and fulfill their potential.

From 2014 through 2019, Helen Keller Intl, with support from U.S. Agency for International Development (USAID) under the five-year “MMDP” program, screened more than 2 million people for a crippling eye disease, trichiasis, and saved the sight of 76,000 people like Sabine with eyelid surgery. We worked in Burkina Faso, Cameroon, and Ethiopia to reach the most vulnerable.

In addition, we provided life-changing treatment to tens of thousands more people infected with the disfiguring disease lymphatic filariasis.

We trained hundreds of local surgeons and other healthcare providers, giving them the skills and support they need to continue serving their communities.
A Milestone in Vision Care

“One in four children in the United States need eyeglasses, but the vast majority of children living in poor communities are unable to obtain them.

Helen Keller Intl, standing in the footsteps of our founder, believes that every child, no matter where or under what conditions they are born, deserves to see and thrive in school and to build a meaningful life.

Our school-based vision programs in the U.S. reach under-resourced children whose mothers and caregivers would otherwise not be able to afford the expense of eye exams or prescription eyeglasses.

In 2018, Helen Keller Intl delivered its two millionth free U.S. vision screening to Gabriela, an 11-year-old student who is an aspiring veterinarian and an amazing person with big dreams and goals. Helen Keller joins forces with local partners such as Children’s Aid in the United States, building community-based services where they are needed most. Gabriela received a free pair of glasses, and she is thriving in school and dreaming of her future.

In 2019, we celebrated the 25-year anniversary of our U.S. vision program, which began in New York City’s Washington Heights neighborhood in 1994.

In the past year, the program has expanded to serve at-risk homeless youth, underserved veterans in crisis, seniors, new immigrants, and refugees.

“I think my glasses are spectacular. I mean it. I need to put a lot of effort into my studies. I really need my glasses because reading and writing are an important part of my classes. My mom works hard so I can be someone in this life. Helen Keller Intl helped my mom a lot—they gave me free glasses.”

— Gabriela, Gabriela, an 11-year-old student who is an aspiring veterinarian
In Nepal, with funding from U.S. Agency for International Development (USAID), Helen Keller Intl is reducing hidden hunger and undernutrition among mothers and young children in 40 districts across the country through the Suaahara II project. We work through woman-focused and woman-led methods that are designed to leverage the power of mothers and women’s groups to transform the health and well-being of their families and communities. The Suaahara II project also empowers women by increasing their access to income and training them to be frontline champions of community health.

Sarita received five chickens after participating in a two-day training. She was then nominated to attend more training about chicken farming. Sarita used what she learned to start a small business raising and selling chickens. During a recent Nepalese holiday, she earned a staggering $6,500 from her business.

**IMPACT: PEOPLE**

**Sarita’s Story**

“It’s not just empowering me: I want to empower the other women in the community. I’ve also learned from them, and I’ve taught what I’ve learned to my peers.”

— Sarita Dhungana, member of Suaahara II women’s group in Talamarang, Nepal
Most people in rural areas of Sierra Leone—and many parts of Africa where Helen Keller has programs—depend largely on what they can grow themselves to feed their families. Their diet consists of basic staple foods such as rice and cassava, which, while traditional in the region, are low in essential nutrients that young children need.

It’s no surprise, then, that Sierra Leone has high rates of micronutrient deficiency. Approximately half of children under the age of five lack sufficient levels of vitamin A, which is crucial to support strong immune systems, reduce vulnerability to disease, and protect vision.

In Sierra Leone, Helen Keller Intl is prioritizing programs to help make local health systems stronger and to improve health and nutrition, particularly among vulnerable pregnant women, mothers, infants, and young children. One of the ways we are doing this is by supporting and training groups of women farmers to cultivate and harvest orange-fleshed sweet potatoes as a source of food and income.

Orange-fleshed sweet potato is rich in vitamin A, an essential nutrient that is sorely lacking in the diets of many Sierra Leonean children. Many people involved in the program are now calling these highly nutritious root vegetables “the magic crop” because of their impact on their children’s health.

Women like Mariatu came together from three communities to participate in Helen Keller Intl’s program. Together, the women planted sweet potato vines. After planting, the women returned to carefully irrigate them every two days and monitor their progress. They are determined for their children—and their sweet potatoes—to flourish.

(Story and photo: Ruth Fertig, Multimedia Content Producer, Helen Keller Intl)
COMPLETING THE CIRCLE: Our Supporters

Helen Keller International is deeply grateful to our generous donors, who demonstrate Helen’s belief that “the welfare of each of us is bound up in the welfare of all.” Thank YOU!

**Lifetime Giving**
Helen Keller Intl is honored to acknowledge the exceptional support of donors whose steadfast giving has sustained our work over many years.

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- Conrad N. Hilton Foundation
- Good Ventures Foundation
- Margaret A. Cargill Philanthropies
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*Gifts in Fiscal Year 2019*
Helen Keller Intl gratefully acknowledges the generous individuals, foundations, and corporations who supported our work from July 1, 2018 through June 30, 2019. (For donors of gifts in kind, please see page 23.)

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<td>Nancy and David Clayton</td>
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<tr>
<td>The Coastal Community</td>
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<td>Foundation of SC</td>
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<tr>
<td>Jacob Colie</td>
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<td>John Colodny</td>
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<td>er Memphis</td>
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<td>ConocoPhillips Company</td>
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<td>James D. Contrucci</td>
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<td>Leo J. Corbett</td>
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<td>Chelsea Couch</td>
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<td>Christine Cowden</td>
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<td>The Cowper Family</td>
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<td>Kathleen Crane and Milan Smith</td>
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<td>Michael Crane</td>
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<td>Sailaja Datla</td>
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<td>Andrew and Emily Dawson</td>
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<td>Dell Inc.</td>
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<td>Joshua Dillon</td>
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<td>Vicky Dong</td>
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<td>Brian Donnelly</td>
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<td>Kevin Doyle</td>
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<td>Wendy and Michael Doyle</td>
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<td>Joseph Duncan and Amy Tao</td>
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<td>Shirah Dunphy</td>
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<td>Robert and Kathryn Earley</td>
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<td>Richard Edelman</td>
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<td>Edward and Marjorie</td>
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<td>Andrew R. Egan</td>
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<td>Susan Emerson and Donald H.</td>
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<td>George Exarhacos</td>
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<td>Ken and Sandy Falkingham</td>
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<td>Jean Fiedler</td>
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<td>Richard and Skylar Field</td>
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<td>Nicholas Firth</td>
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<td>Andy and Lois Fisher</td>
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<td>Brian D. Fix</td>
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<td>Sander Flaum</td>
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<td>Adam Flint</td>
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<td>Jill Friedlander and Michael</td>
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<td>Goroff</td>
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<td>Richard Fuchs</td>
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<td>James Funk</td>
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<td>Nancy Gaffey</td>
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<td>Cutberto Garza, MD, PhD</td>
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<td>GE Foundation</td>
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<td>The Kenneth and Sara Geld</td>
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<td>Family</td>
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<td>The Geoffrey Gund Foundation</td>
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<td>Gerald A. &amp; Karen A. Kolschowsky Foundation</td>
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<td>Thomas Gerety and Adelia Moore</td>
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<td>Jane Gerhard</td>
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<td>Steven and Patricia Gerleit</td>
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<td>Oscar and Dell Gerster</td>
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<td>The Gettner Family Foundation</td>
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<td>Robert and Joan Geyer</td>
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<td>Matt Glassman and Tracy Heller</td>
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<td>Steven Goering</td>
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<td>Jeanne P. Goestenkors</td>
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<td>Elizabeth and Matthew Goldberg</td>
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<td>Goldman, Sachs &amp; Co. Matching</td>
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<td>Gift Program</td>
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<td>Andrew and Ann Gore</td>
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<td>Jerry and June Gottlieb</td>
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Estate of Maurice G. Raymond  
Reader's Digest Partners  
for Sight Foundation  
Renaissance Charitable  
Foundation Inc.  
Charles and Diana Revson  
Peter and Beth Reynolds  
Marc Rindner and Younjee Kim  
Nils Ringe  
Gilbert Rockson  
John Rockwell  
Albert and Claudette Romano  
Elizabeth Romano  
Bruce Rosenthal  
David H. Rothstein  
Dr. Tess Russo  
Joseph A. Salgado  
Sam and Louise Campe  
Foundation  
Allyson and Trip Samson  
Markus J. Sandel  
Richard Sandhaus  
Patricia Schaefer and  
Tom Fahey  
Rodney Schick  
Leonard and Celia Schuchman  
Brian Schultz  
Matthew S. Schultz and  
Catharine O'Connell  
Matthew Schultz  
William Schulze  
Stephen Senna  
Laura and Douglas Simcox  
ilene Simmons  
James H. Simmons III and  
Bernirene Ramos  
George and Nancy Slain  
Nancy Snyder  
Dr. Rosemary K. Sokas and  
Mr. Ahmed Achrati  
Adam Sonfield  
Suzanne Sousan  
Space Tech Research  
Foundation  
James G. Spector-Bishop  
Johann Speer  
Jane and David Spencer  
The Star Foundation  
David and Diane Starr  
Nathan Sterken  
Patrick Stuffle  
Jon and Kathy Sturman  
Ann-Krisin Sundell and  
Eric T. Christensen  
Bob Swanton  
Symetra  
Faezeh Taghvae  
Agnes K. Tam  
Dr. Donald R. Tanenbaum  
Ersan Tasan  
Colleen Tate  
David Taylor  
Christopher M. Tebbetts  
Alexander C. Templeton  
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Jed Weissberg and Shelley Roth  
Mildred Weissman  
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Rachel Whitaker  
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Dr. Mark T. Zakhary  
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Sophie Zhang  
Zhou Zhang  
Jordan and Michelle Zuckerman  
Dr. Kathryn Zyskowski

**Helen Keller Legacy Society**

We are deeply grateful to those who have included Helen Keller International in their estate plans. (through June 30, 2020)

Anonymous (2)  
Karin and Henry Barkhorn  
Randy C. Belcher  
D. Brooks Betts  
Jean C. Buchler  
Jennifer A. Buda  
Mary Lindley Burton,  
in memory of Dan Sisler  
Karen A. Carlson  
Dana and Gregory Feller  
Hadley C. Ford  
Eugene Forsyth  
Carl Frey  
Kate Ganz  
Jamie Gates  
David M. Glassman  
Jeanne P. Goestenkors  
Gretchen Grant, in memory  
of her parents, Eloise and  
Larry Grant  
Ruth Gustafson  
Adelaide S. Hurst  
Erik M. Jaffe  
Anne Kelemen  
Devereux McClean  
Mark Menting and  
Laura Jean Wilson  
Lawrence B. Miller  
Beverly and Peter Orthwein  
Sheena Pappalardo  
Ric Plaisance  
Joan Raffe  
Brooks and Brenda Rimes  
Kathy Spahn  
Kate and Mitchell Watson
Funds for the Future
We are honored to acknowledge the tribute gifts that help to secure Helen Keller International’s financial strength for the future.

Mildred M. Brock Fund (1993)
Susan Mary Hannam Fund (2000)
Charles B. Harding Memorial Fund (1995)
Kazuo Iwata Memorial Fund (1993)
Henry R. Labouisse Memorial Fund (1993)
Thomas Moore Memorial Fund (1999)
Alice C. & Benjamin W. Morris Memorial Fund (1994)
Robert B. & Mary W. O’Connor Fund (1993)
Elsa Peretti Fund (2000)
David C. Scott Memorial Fund (1994)
Anne Sullivan Memorial Fund (1993)

Gifts-in-Kind
Helen Keller Intl thanks the following for their generous gifts in kind and pro bono support of our work.

Anonymous
Alcon Cares
Robert Altman
Michael Anthony | Gramercy Tavern
Amanda–Lee Chesley | Dirt Candy
Amanda Cohen | Dirt Candy
Epstein Becker & Green, P.C.
Essilor
Flying Monkeys Media
Carla Hall
Merck & Co., Inc.
Homer Murray | 21 Greenpoint
Shari Tanaka | Gramercy Tavern
UserTesting
Miroslav Uskokovic | Gramercy Tavern
Winston & Strawn LLP

Special Recognition
Helen Keller Intl gratefully acknowledges the governments, multilateral/bilateral agencies, and educational and nongovernmental organizations that support our work.

Action Against Hunger–USA
American Dream Charter School ANSA
Children's Aid Society NY
Children's Health Fund
Cooperative for Assistance and Relief Everywhere, Inc. (CARE)
Counterpart International
Department for International Development (DFID) British Govt
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH
Economic Community of West African States (ECOWAS)
effect:hope
The Equity Project
Charter School
European Commission
Family Health International (FHI360)
Global Affairs Canada (GAC)
Green Dot Public Schools
Harlem Children's Zone
Hawthorne School District, Los Angeles
International Agency for the Prevention of Blindness (IAPB)
International Development Research Centre (IRDC) Canada
IntraHealth International
Irish Aid
John Snow Research & Training Institute Inc.
Johns Hopkins Bloomberg School of Public Health
Kansas State University
Lennox School District – CA
Light for the World (LFW)

Mécénat Servier
Mercy Corps
Montebello Unified School District, CA
Mount Saint Vincent University
National Cooperative Business Association CLUSA (NCBA CLUSA)
The Netherlands Organisation for Scientific Research (NWO-WOTRO)
New Venture Fund
Nutrition International
NYC Board of Education
NYC Department of Health and Mental Hygiene
Orbis International
Partners for Global Research and Development (PGRD)
Passaic Board of Education
Paula Hedbavny School
Research Triangle Institute (RTI International)
Save the Children International
Save the Children USA
SCO Family of Services
Sightsavers
Task Force for Global Health (TFGH)
Tufts University
United Nations International Children's Emergency Fund (UNICEF)
United Nations Office for Project Services (UNOPS)
United States Agency for International Development (USAID)
University of California, Davis
University of Heidelberg
University of South Carolina
University of Washington
Vysnova Partners, Inc.
World Food Programme (WFP)
WorldFish
World Wings International
## FINANCIAL STATEMENT

### OPERATING SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Support</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions – corporations, foundations, and individuals</td>
<td>$41,840,664</td>
<td>$26,288,075</td>
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<tr>
<td>Contributions – medicines and other (in-kind)</td>
<td>$117,422,888</td>
<td>$165,249,345</td>
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<tr>
<td>Legacies and trusts</td>
<td>$268,923</td>
<td>$300,765</td>
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<tr>
<td>Grants – U.S. Government agencies</td>
<td>$40,364,873</td>
<td>$52,437,404</td>
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<tr>
<td>Grants – Non U.S. Government agencies</td>
<td>$4,062,050</td>
<td>$2,926,381</td>
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<tr>
<td><strong>Total Support</strong></td>
<td><strong>$203,959,398</strong></td>
<td><strong>$247,201,970</strong></td>
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<table>
<thead>
<tr>
<th>Revenue</th>
<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td>Program and other revenue</td>
<td>$1,010,905</td>
<td>$870,951</td>
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<tr>
<td>Dividends and interest income</td>
<td>$126,041</td>
<td>$55,732</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$1,136,946</strong></td>
<td><strong>$926,683</strong></td>
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| **Total Operating & Support Revenue**                                  | **$205,096,344**   | **$248,128,653**   |

### EXPENSES

<table>
<thead>
<tr>
<th>Program Services</th>
<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td>U.S. Vision Program</td>
<td>$2,365,103</td>
<td>$1,971,043</td>
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<tr>
<td>Nutrition, including Vitamin A</td>
<td>$40,782,745</td>
<td>$44,889,134</td>
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<td>International Eye Health</td>
<td>$1,434,756</td>
<td>$1,539,430</td>
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<tr>
<td>Neglected Tropical Diseases</td>
<td>$17,395,512</td>
<td>$22,746,642</td>
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<tr>
<td>Distribution of medicines and other (in-kind), primarily for blindness prevention</td>
<td>$117,417,888</td>
<td>$165,249,345</td>
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<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>$179,396,004</strong></td>
<td><strong>$236,395,594</strong></td>
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<table>
<thead>
<tr>
<th>Support Services</th>
<th>2019</th>
<th>2018</th>
</tr>
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<tr>
<td>Management and general</td>
<td>$10,812,695</td>
<td>$10,398,832</td>
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<td>Fundraising</td>
<td>$2,378,857</td>
<td>$2,151,452</td>
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<tr>
<td><strong>Total Support Services</strong></td>
<td><strong>$13,191,552</strong></td>
<td><strong>$12,550,284</strong></td>
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</tbody>
</table>

| **Total Expenses**                                                     | **$192,587,556**   | **$248,945,878**   |
| Excess (deficit) of revenue over expenses                              | $12,508,788        | ($817,225)         |
OTHER CHANGES

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
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<tr>
<td>Net realized and unrealized (losses) gains on investments</td>
<td>$21,505</td>
<td>$45,079</td>
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<td>Change in perpetual and restricted trusts</td>
<td>($13,841)</td>
<td>$40,017</td>
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<tr>
<td><strong>Change in net assets</strong></td>
<td>$12,516,452</td>
<td>($732,129)</td>
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NET ASSETS

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<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td>Beginning of year</td>
<td>$32,266,767</td>
<td>$32,998,896</td>
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<tr>
<td>End of year</td>
<td>$44,783,219</td>
<td>$32,266,767</td>
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STATEMENT OF ACTIVITY

Pie charts represent the fiscal year ended June 30, 2019. Pie charts do not include gifts in kind. If included, gifts in kind would represent 57% of total revenue, and program expenses would be 93%. “Other” revenue includes program revenue, dividends, interest, and miscellaneous income.
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Helen Keller said it best: “Alone we can do so little; together, we can do so much.”

Thank you for turning your compassion into action by joining our community. Together, we empower vulnerable and marginalized people to create opportunities in their own lives and build lasting change.

Donate Online
Please visit our website at www.hki.org to make your tax-deductible donation online and learn about other ways to give. You can also sign up to receive our latest updates. For questions, please contact giving@hki.org.

Donate by Mail
Please send your tax-deductible donation to:

Helen Keller International
One Dag Hammarskjold Plaza, Floor 2
New York, NY 10017

For questions, or to donate by telephone, please call 877-535-5374.

Leave a Legacy of Hope
To help save sight and lives for many generations to come, please consider naming Helen Keller International as a beneficiary in your will, life insurance policy or remaining IRA monies. (Please seek the advice of an estate planning professional. Helen Keller International’s Federal Tax ID number is 13-5562162.)

Please contact us at giving@hki.org for more information or to let us know that you have named Helen Keller International in your estate plan.

Help Us Reach More Caring People
When you follow us on Facebook (HelenKellerInternational) and Twitter (@HelenKellerIntl), you are helping to build a community of caring, generous people who work to ensure that everyone has a chance to fulfill their true potential. Invite your networks to join the Helen Keller International movement. Each of us can make a difference!

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hkieurope.org

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Dakar-Yoff, Senegal

Helen Keller International -
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Kingdom of Cambodia

* Helen Keller International and Helen Keller Europe are affiliated non-profit, non-governmental organizations registered in the United States and France respectively and are united in a common mission to prevent blindness and reduce malnutrition.